

Malta Pianos

For buying, selling, maintaining and learning piano



Your distinctive advantage. Benefit from a European standard professional piano store.

Purchasing a new piano is not like buying another piece of furniture for your home. A piano is a musical instrument and has to be treated as such. It is not correct to choose your piano based on the case esthetics and colour only. Inside the case, there is much more to discover and questions to ask when viewing a piano.

With us you will get the chance to discuss your needs with an experienced piano technician.

Ten benefits for the client

1. Backed up and assisted by an experienced piano technician and tuner, not a salesman.

An experienced piano technician understands the piano design and mechanics. He will relate this to the client when viewing. This benefits the client, as questions will get answers. Will help understand and discover the differences between any two models.

2. All pianos are prepared, i.e voiced and regulated. This is an extra layer of refinement above the factory - Around 8 hrs.

Our pianos are not sold out of the container like most competition. Instead these are professionally prepared and tuned. This extra layer of refinement brings out the best of each instrument. Done by experienced concert piano technicians. And we absorb the cost.

3. All pianos on display are pre-tuned. After purchase, it only needs one tuning to set in, instead of four.

All new pianos need around four tunings to set in, due to the stretching of new strings. Voicing is the adjustment of a piano's tone from mellow to bright. Regulation is the fine adjustment of the mechanical aspects in a piano. Done by experienced concert piano technicians. And we absorb the cost.

4. Will send you the piano you have tried, played on, and chosen. Not any similar model from the store.

No two pianos are identical. Even if they have the same brand name and exact model number. This is why we always send to the customer the same piano he has tried and played on in the showroom.

5. Always best prices and quality.

FEURICH has its own production line in Chen Hailun's highly modern, CNC-machine-equipped piano plant in Ningbo, China. Because of its dedicated team of experts FEURICH has created many evolutionary and innovative instruments. Therefore a most unique partnership has come into being – the best of both worlds! Best prices with best quality.

6. Informative viewing which is always done individually on appointment.

With difference to a music shop, we prefer viewing on appointment, as this gives all the attention to the customer with no distractions. The display room will be silent and the tuned prepared piano can be appreciated to the fullest.

7. All our pianos may be upgraded with a silencer kit in the future.

The speciality designed “Real-Touch-Silencer-System” makes playing your piano enjoyable at any time, day or night without losing the fine original sound of a FEURICH piano. The system works completely silent with any type of headphone. The FEURICH silencer system enables you to enjoy playing your piano in any environment that might compromise your music dedication!

8. All matching stools are the better high end models, which can be adjusted for height.

The high end stools XD-1, XD-2, XD-3 and XD-4 are all height adjustable. This makes it possible to find the right posture when playing the piano, from the very young to adult.

9. On rental we give the same quality acoustic pianos and not a digital piano.

Usually, parents buy a cheap piano to minimize the risk of investing in a new piano early on, when a child has just started taking piano lessons. So, then they tend to buy the actual new piano later when they are convinced that their child really enjoys playing. With us you can rent first and then buy later by taking advantage of our piano “Rental with Purchase” option. Rent a fine upright piano for a period of six months and if you then decide to purchase it, the rental money goes towards the purchase price. Therefore no investment before you are certain that taking piano lessons is the right choice. No deposit is charged. Transport and tuning are not included.

10. We stock a complete range of products and kits for your instrument.

Our product list includes professional Steinway cleaning products, castor cups, damp chaser humidity control units, piano lamps, metronomes and parts.

